

Construction Market Forecast 2023

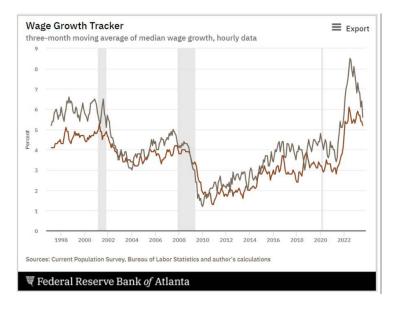


Time is Running Out for Labor to Demand Large Wage Increases

According to the Federal Reserve Bank of Atlanta's wage tracking data through August 2023, job switching no longer pays the considerable premium that it did as recently as the first half of this year. Measured as the three-month moving average of median wage growth in hourly pay, August's results indicated 5.2% and 5.6% wage growth for job stayers and switchers respectively across all industries. At the peak of the wage growth disparity in mid-2022 job switchers experienced nearly 3% greater wage growth relative to job stayers. The collapse of this premium has come about entirely from the decline in the wage premium being offered to switchers in 2023.

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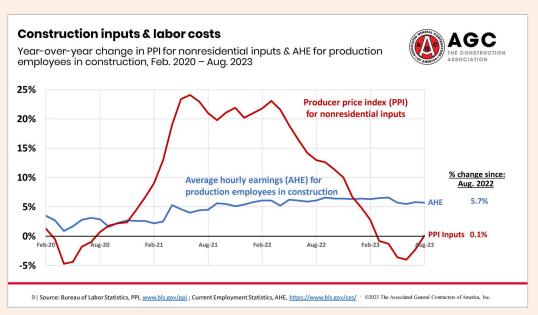




Despite the recent slowing growth trend in the wages of job switchers, all employees continue to experience historically above-average wage growth thanks to COVID's impact on the supply and demand of labor. Since the start of 2022 the wage growth of job stayers has remained relatively constant, oscillating between 5.3% and 6%. During no other period in at least the last 25-years has the wage growth of job stayers been this great. Similarly, recent trends in job switcher wage growth also have no equal over the same period. Since 2022 the average wage growth of job switchers at 7.2% has easily exceeded that of the previous most favorable period. In that period between 1998 and 2000 the average job switcher experienced wage growth of 6.0%

> Source and Hyperlink: ConstructConnect, October 4, 2023

US Contruction Outlook: Lively, Level, or Lackluster



roducer price indexes, 1 - & 12-mo. change (not seasonally	adjusted)	
		July 2023	3 change from: August 2022 (12 months)
Cement		0.0%	11.0%
Ready-mix concrete		0.4%	9.6%
Diesel fuel		34.6%	-14.4%
Subcontractor price indexes, nonresidential building work			
Roofing contractors		-0.1%	11.9%
Plumbing contractors		-1.5%	7.1%
Electrical contractors		-1.4%	4.7%
Concrete contractors		0.1%	-1.8%

Source and Hyperlink:

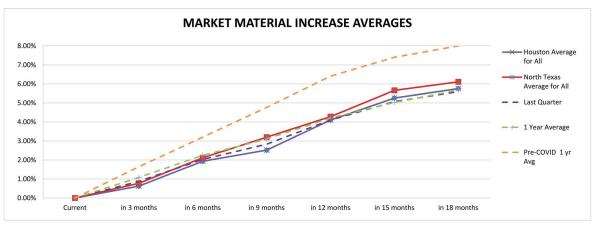
Construction Outlook Presentation Ken Simonson, Chief Economist, AGC of America

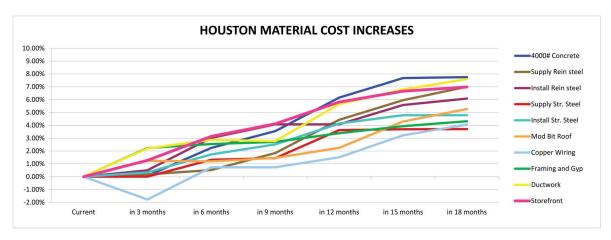
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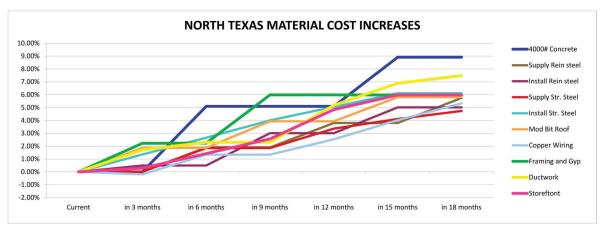
Craft Worker Pay Accelerates

"Merit-shop contractors anticipate skilled-craft hourly wage increases of 4.45% in 2023," compared to actual increases for 2022 of 5.10%, construction compensation data firm PAS reported on October 5. "These increases are across the board for all craft." contractor types, sizes, and regions of the country. WorldatWork reports 2023 actual construction increases at 4.4%. Historically, projected numbers from survey participants are slightly lower than the actual year-end figure. [The] data above reflects what contractors have given as an annual increase to their core employees. What is missing is the actual [y/y] change...due to increased market cost. This hidden change is a great example of potential pay compression...where new hires demand more pay than what existing employees are receiving....The overall change from 2022 to 2023 for all 30 craft positions combined was 6.9%, strong in all sectors except single-family residential. Laborers had the highest change from 2022 at 9.2%, followed by electricians at 7.1% and carpenters at 6.8%. The difference between the all-craft change (6.9%) and the 5.1% 2022 annual wage increase (and the forecasted 4.45% for 2023) is significant, as many firms most likely need to make further adjustments to keep their employees competitive in the market place."

> Source and Hyperlink: AGC Data DIGest: Vol. 23, No. 37 October 9-16, 2023







The information provided in Linbeck's Quarterly Construction Market Forecast and Subcontractor/Supply Chain Pulse is gathered from numerous local and national suppliers every quarter to provide our clients with up-to-date market news.

Supply Reinforcing Steel \$\$/TON

	HOUSTON		NORTH	TEXAS	
TIME FRAME	\$/LB	Delta	\$/LB	Delta	
Current	\$1,412	0.00%	\$1,300	0.00%	
in 3 months	\$1,414	0.18%	\$1,300	0.01%	
in 6 months	\$1,419	0.52%	\$1,325	1.90%	
in 9 months	\$1,438	1.84%	\$1,325	1.90%	
in 12 months	\$1,474	4.42%	\$1,350	3.80%	
in 15 months	\$1,496	5.96%	\$1,350	3.80%	
in 18 months	\$1,511	7.00%	\$1,375	5.75%	

Install Reinforcing Steel \$\$/TON

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	HOUSTON		NORTH	TEXAS	
TIME FRAME	\$/LB	Delta	\$/LB	Delta	
Current	\$497	0.00%	\$505	0.00%	
in 3 months	\$500	0.18%	\$508	0.50%	
in 6 months	\$512	0.52%	\$508	0.50%	
in 9 months	\$518	1.84%	\$520	3.01%	
in 12 months	\$518	4.42%	\$520	3.01%	
in 15 months	\$525	5.96%	\$530	5.02%	
in 18 months	\$528	7.00%	\$530	5.02%	

Supply Structural Steel \$\$/TON

	HOUSTON		NORTH	TEXAS
TIME FRAME	\$/LB	Delta	\$/LB	Delta
Current	\$3,685	0.00%	\$4,000	0.00%
in 3 months	\$3,686	0.01%	\$4,000	0.00%
in 6 months	\$3,734	1.32%	\$4,075	1.86%
in 9 months	\$3,738	1.44%	\$4,075	1.86%
in 12 months	\$3,819	3.63%	\$4,135	3.36%
in 15 months	\$3,822	3.70%	\$4,165	4.11%
in 18 months	\$3,822	3.71%	\$4,190	4.74%

Install of Structural Steel \$\$/TON

	HOUSTON		NORTH	TEXAS	
TIME FRAME	\$/LB		\$/LB		
Current	\$1,558	0.00%	\$1,885	0.00%	
in 3 months	\$1,563	0.34%	\$1,910	1.35%	
in 6 months	\$1,585	1.74%	\$1,935	2.65%	
in 9 months	\$1,597	2.52%	\$1,960	4.01%	
in 12 months	\$1,622	4.14%	\$1,980	5.06%	
in 15 months	\$1,632	4.78%	\$2,000	6.11%	
in 18 months	\$1,632	4.78%	\$2,000	6.11%	

Copper Wire \$\$/LB

	HOUSTON		NORTH	TEXAS
TIME FRAME				
Current	\$3.67	0.00%	\$3.66	0.00%
in 3 months	\$3.60	-1.78%	\$3.65	-0.19%
in 6 months	\$3.70	0.73%	\$3.70	1.34%
in 9 months	\$3.70	0.73%	\$3.70	1.34%
in 12 months	\$3.72	1.51%	\$3.75	2.53%
in 15 months	\$3.79	3.22%	\$3.80	4.02%
in 18 months	\$3.82	4.06%	\$3.85	5.33%

Frame and Gyp \$\$/SF

	HOUSTON		NORTH	TEXAS	
TIME FRAME	\$/LB	Delta	\$/LB	Delta	
Current	\$8.92	0.00%	\$6.85	0.00%	
in 3 months	\$9.12	2.23%	\$7.00	2.22%	
in 6 months	\$9.15	2.54%	\$7.00	2.23%	
in 9 months	\$9.16	2.71%	\$7.25	5.99%	
in 12 months	\$9.22	3.39%	\$7.25	5.98%	
in 15 months	\$9.27	3.93%	\$7.25	5.98%	
in 18 months	\$9.30	4.31%	\$7.25	5.98%	

Mod Bit Roofing* \$\$/SF

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	HOUSTON		NORTH	TEXAS	
TIME FRAME	\$/LB	Delta	\$/LB	Delta	
Current	\$18.57	0.00%	\$26.75	0.00%	
in 3 months	\$18.80	1.23%	\$27.25	1.87%	
in 6 months	\$18.79	1.19%	\$27.25	1.87%	
in 9 months	\$18.84	1.46%	\$27.80	3.93%	
in 12 months	\$18.99	2.24%	\$27.80	3.93%	
in 15 months	\$19.37	4.29%	\$28.30	5.81%	
in 18 months	\$19.55	5.26%	\$28.30	5.81%	

Ductwork \$\$/LB

	HOUSTON		STON NORTH	
TIME FRAME	\$/LB	Delta	\$/LB	Delta
Current	\$8.79	0.00%	\$8.75	0.00%
in 3 months	\$8.98	2.20%	\$8.90	1.71%
in 6 months	\$9.04	2.87%	\$8.95	2.30%
in 9 months	\$9.03	2.77%	\$8.95	2.30%
in 12 months	\$9.28	5.64%	\$9.20	5.18%
in 15 months	\$9.39	6.79%	\$9.35	6.89%
in 18 months	\$9.46	7.60%	\$9.40	7.48%

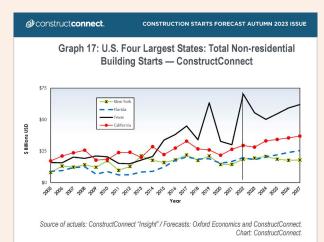
^{* 20,000} SF Roof W/4-Inch ISO

4000# Concrete \$\$/CY

	HOUS	STON	NORTH	TEXAS
TIME FRAME	\$/LB	Delta	\$/LB	Delta
Current	\$153.44	0.00%	\$157.00	0.00%
in 3 months	\$153.56	0.07%	\$157.00	0.00%
in 6 months	\$156.89	2.25%	\$165.00	5.10%
in 9 months	\$158.89	3.55%	\$165.00	5.10%
in 12 months	\$162.89	6.16%	\$165.00	5.10%
in 15 months	\$165.22	7.68%	\$171.00	8.92%
in 18 months	\$165.33	7.75%	\$171.00	8.92%

Storefront \$\$/SF

	HOUSTON		NORTH	TEXAS		
TIME FRAME	\$/LB	Delta	\$/LB	Delta		
Current	\$87.25	0.00%	\$87.75	0.00%		
in 3 months	\$88.36	1.27%	\$88.00	0.28%		
in 6 months	\$89.99	3.14%	\$89.00	1.43%		
in 9 months	\$90.84	4.11%	\$90.00	2.56%		
in 12 months	\$92.32	5.81%	\$92.00	4.84%		
in 15 months	\$93.06	6.66%	\$93.00	5.98%		
in 18 months	\$93.35	6.99%	\$93.00	5.98%		





Source and Hyperlink:
ConstructConnect, Costruction
Starts Forecast
Autumn 2023